



# FRACTIONAL YACHT OWNERSHIP



# Who Is Saveene?



In the hospitality business since 2005



The principals of the company have been in the finance, insurance, dot com, science, hospitality, luxury car rental, marketing business, and the mergers and acquisitions industry.



Combined the principals have accumulated experience in various areas that bring value to Saveene the management company.



Saveene makes owning a yacht affordable, enjoyable and a hassle free experience.



Saveene is well capitalized and is on the verge of entering the public arena providing an opportunity for shareholders to benefit from this as well.



# Who Is This For?



Those that wish to live the private yachting lifestyle.



Those that can't be bothered with the maintenance cost of owning a yacht outright.



Those that do not intend to live on their yacht



Those that prefer No monthly payments at all or share the maintenance cost.



Those that wish to experience owning a yacht before they make that big investment



# Who This Is Not For?



Not for those who wish to live on their boat



Not for people that don't mind paying 10% of full outright cost of yacht every year



Not for those that wish to own their yacht outright



Not for people that prefer to clean and maintain their own yacht

***If any of the above points or all, describes you then stop reading, as these programs will not suit you.***

Take time to enjoy life with family, friends and/or loved ones when it matters the most...



*When it comes to going after what you love in life,  
don't take no for an answer.*



# What Are Some Of The Expenses Associated With Owning A Yacht Outright?

- Insurance
- Oil changes
- Engine maintenance
- Generator maintenance
- Electronic maintenance
- Docking fees
- Strainer cleaning
- Filter changes
- Barnacle removal
- Exterior cleaning/ interior cleaning
- Exterior polishing
- Canopy and vinyl cleaning
- Captain
- Crew
- Hurricane plan
- Fuel
- Stainless steel cleaning
- Parts and labor for repairs.....



Don't let this be you



1

Let this be you



2

# You Work Hard or Worked Hard

Have you ever wondered why  
the saying goes:



The two happiest days in a sailors  
life are the day he buys his boat,  
and the day he sells it."

*Well , It's Because Of Image Number 1  
You See With Saveene Its Truly Hassle Free!*





# How Does Fractional Yacht Ownership Work?



When you purchase a fractional ownership you buy shares of a company that owns the yacht.



The more shares you buy the more usage you have of the yacht.



Shareholder have a say on how the Co-op is run and maintained.



Shareholders can elect a board member or members to carry out the group wishes.



With Saveene you can double your usage with a cruiser usage for free



Access to vacation properties switch a week on a yacht for a week on a vacation property



# How Does Fractional Yacht Ownership Work?



As a shareholder you can purchase 10% or more of the vessel.



Saveene, the management company, will be responsible for ensuring the yacht gets fully maintained and all dues are collected.



Shareholders not contributing get penalized by not using the yacht which frees more time availability for other owners until dues are brought to date.



If 50% - 50% stale mate is reached, and there is no resolution Saveene steps in to make a decision one way or another.



# Advantages of Fractional Yacht Ownership



Regular access to your yacht.



Booking calendar/AI to request your days and see availability.



One time payment for lifetime with no monthly payments or One time payment with shared monthly payments



You can go can reserve a year in advance.





# Advantages of Fractional Yacht Ownership Cont.



You can book weekends, overnights, for the day, for a few hours, basically whenever you like with 1-3 day notice.



Full access to the club house.



Attend shareholders meetings, events, and various entertainment venues for our exclusive Saveene Club Members.



Hassle free ownership: Walk onboard enjoy your yacht and walk off allowing your crew to bring the vessel back to its original immaculate condition.





# How Does The Fractional Yacht Ownership Work?

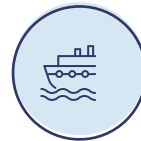
## More Benefits



Days can be split or taken consecutively.



No monthly payments are required.



Call the concierge, reserve your day and Saveene notifies your crew to be ready for you.



Any special request is taken care of by concierge.





# Specifications

*La Pepona - Aicon Luxury Yacht*

# Aicon Specs

<b>Year:</b>	2012
<b>Engine:</b>	MAN
<b>Model:</b>	MAN V12
<b>Fuel:</b>	Diesel
<b>Cruising speed:</b>	27 kn
<b>Hull material:</b>	fiberglass
<b>Cabins:</b>	4
<b>Sleeps:</b>	8
<b>Crew quarters sleeps:</b>	2
<b>Displacements:</b>	69,000 lbs
<b>Beam:</b>	17' 5"
<b>Max draft:</b>	4' 11"
<b>Heads:</b>	4
<b>Safety equipment:</b>	YES
<b>Dinghy:</b>	YES

<b>Swim platform:</b>	2
<b>Life jackets:</b>	yes
<b>Consumption:</b>	250 ltrs/hr
<b>Fuel capacity:</b>	3500 ltrs
<b>Water capacity:</b>	1000 ltrs
<b>Decks:</b>	Teak
<b>A/C:</b>	yes
<b>Heater:</b>	yes
<b>Water maker:</b>	yes
<b>Satellite TV:</b>	yes
<b>Satellite phone:</b>	yes
<b>TV:</b>	6
<b>DVD:</b>	6
<b>Toys:</b>	yes
<b>Grill:</b>	yes





# Concierge Services

*La Pepona - Aicon Luxury Yacht*

# Concierge Service



Catering



Additional crew



Special orders for celebrations



Reservations & bookings  
(online or call)



Party or surprise setups

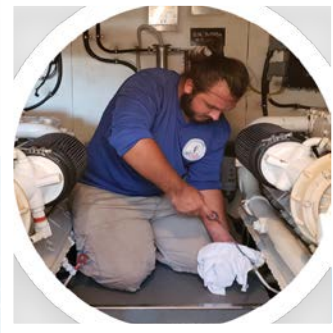


Transportation arrangement to  
and from airport



# General Maintenance Included

- Dedicated full time staff
- Laundry service for your towels and linens
- Exterior maintenance,
- Interior maintenance,
- Electrical service,
- Mechanical service,
- Captain
- Barnacle removal weekly
- Oil changes and checks
- Filter and strainer clean up



# What is included in the Saveene Fractional Ownership vs. Saveene Fractional Lease?

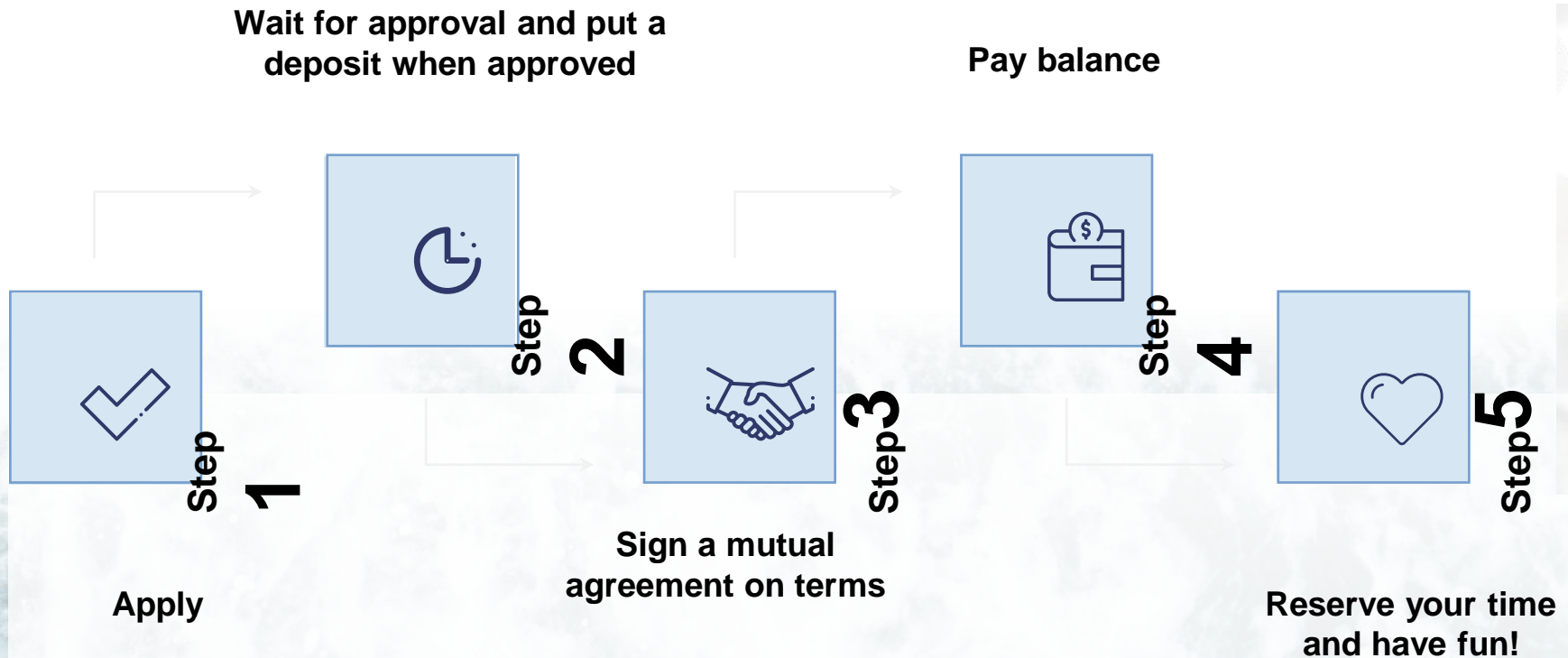
	Shared Ownership	Lease
Insurance	✓	✓
Water toys + Use Of 2 Cruisers	✓	✓
Concierge services	✓	✓
Electrical maintenance	✓	✓
Mechanical maintenance	✓	✓
Repairs	✓	✓
Upgrades	✓	✓
Interior maintenance	✓	✓
Exterior maintenance	✓	✗
Equity – resale value	✓	✗
Shared owners events (DJ's, parties, meeting, networking)	✓	✗
	✓	✗
Ability for tax write off	✓	✗
Charter revenue	✓	✗



4 weeks usage for every 10% purchased



# Process - Steps To Becoming An Owner Or Lessor

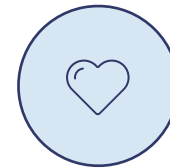


# Summary

- No responsibility for insurance
- No responsibility for hurricane season
- No crew responsibility
- No repairs
- No exterior maintenance
- No interior maintenance
- No mechanical / electrical responsibility
- Can charter your unused weeks
- Can sell all or part of the fraction with our call centre
- Access to the club house with shared ownership
- Shareholder events, gatherings, networking, parties, etc.
- Regardless of whether you choose the lease option or the shared option:
  - Administration Management is included and
  - Maintenance management is included
- Fractional owners receive 1st right of refusal on any new larger yacht
- Have the management Company look after the corporation filing requirements
- You simply board, have fun and leave everything to your crew to clean when you are done.



# Our Pricing is Unbeatable and Best of All Affordable!



*Tell us which option is the right one for you :ownership/ lease and live your dream yachting lifestyle.*



After all you and your family deserve to live and create life-long memories through multiple yearly adventures.

# Follow Us On Social Networks





# Start Your Hassle Free Adventures!

## Contact Us Now



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[www.iownit.com](http://www.iownit.com)



Your Adventures Await!